

Peartree Software announces major release of Dealership software

WATERLOO, ON – November 12, 2009 — **Peartree Software Inc.** today announced the official release of a major update to its leading dealer management solution, Peartree Dealership (www.peartreed dealership.com). Version 5 continues to build on the rich legacy of previous releases and includes major functional and workflow enhancements to almost every module.

While maintaining its strong roots in the RV dealership industry, where Peartree DM has had major success, the richness and robustness of the integrated solution makes it ideal for users in any type of dealership, including used automotive, marine, motorcycle, and the ever expanding powersport industry.

“We were very ambitious with this new release, because we not only wanted to solidify the core functionality of our modules, add new features and redesign some of the workflows, but we also wanted to lay the groundwork for a new software architecture that enables us to adapt to the ever changing needs of our customers. I’m extremely pleased with this new release and am excited about the things we have in store for the next one. Although we can’t please everyone, I think we came close on this one,” noted Roy Clarke, Chief Information Officer at Peartree Software.

Version 5 is the latest release in a series of continual Peartree Dealership product enhancements. Some of the highlights of this new release are:

- Enhancements to Dashboard to graphically depict and launch a detailed report for unit sales.
- Ability to create email templates and create emails to customers/prospects from these templates.
- New summary of CRM Activity by salesperson by week/month/quarter
- Choice of whether to apply trade under/over allowance to cost total or sales total for margin percentage and markup percentage calculations. A new store parameter allows the user to set the default for this setting.
- Unit Sales – The existing interface to Quantech’s V6 F&I product has been enhanced, with additional search and processing options available.
- Ability to enter more than one payment type at a time on a special order.
- Addition of “Payment required on pickup” message on work orders and work order invoices for customers who are not allowed to charge to their accounts. Whether the customer is an account customer or not is also shown on the work order’s Customer Info screen.
- New version of Unit Inventory Update with tabs. The Gallery tab allows you to attach pictures to a unit.
- Enhancements to alternate part numbers which allow the user to enter a cross-reference (for example, a vendor or manufacturer part number) instead of a part number, and if it refers to more than one part, all the parts are shown to select from.
- New physical inventory discrepancy report.
- Option to view customer information when receiving against a purchase order for a work order or a special order.
- New report which summarizes amounts posted to an account and fiscal period, according to the type of transaction.

- Enhancement to allow for more than one input tax credit code (GST and HST for example).
- Improved visibility in Receivables Inquiry for customers linked together using charge to ID.
- Enhancements to T4 printing – option to print for all employees.
- Ability to create and save individualized database query reports.
- Option to specify what level of access a user should have; assign each user the ability to delete, add, change or view customers, vendors and units; and assign each user the ability to change or view costs, prices and discounts.

“After extensive testing and beta site rollout, we are very excited about our latest release,” noted David Moser, President of Peartree Software. “Since deploying the new version of DMS this month, we have experienced 100% successful delivery and implementation to our primary recipients. The enhancements allow our dealers to make better use of numerous new features that make day-to-day operations of the application much more efficient.”

About Peartree Software

Peartree Software Inc. has supported the software needs of some of Canada’s largest manufacturing and distribution companies for over 20 years. Peartree is the Waterloo based software division of **Glenbriar Technologies Inc.** (CNSX: GTI), which has offices in Calgary, Vancouver and Waterloo. Glenbriar’s staff of IT professionals manages and supports the IT needs of over 350 companies. From Peartree’s early roots in developing and supporting ERP systems, Glenbriar and Peartree have branched out to support all things technical under a client’s roof, from complete infrastructure and business applications to telephony solutions. See www.glenbriar.com and www.peartreedalership.com for more details.

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The CNSX has not reviewed and does not accept responsibility for the adequacy and accuracy of this information.

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